

We are looking for a proactive, motivated and well-spoken Inside Sales Representative to join our sales team.

The Inside Sales candidate will be in charge of developing new business, communicating with the existing customers, asking and understanding their needs, should be a good listener and achieve sales targets, responsible, good attitude. The incumbent in this role will support the different market segments (Industrial, Electrical and Energy) business unit. Will provide answers for any requests from the channel partners, OEM customers on pricing, lead times and all necessary information on a daily basis. He/she will strive to achieve the overall objective of assisting the Sales and Customer Service/Order Management teams in meeting or exceeding specified corporate sales and customer satisfaction objectives.

We offer competitive salary and benefits superior to those of law. With a schedule from Monday to Friday from 8:00 am to 5:00 pm. Interested send CV to ycisneros@wecoconnectors.com

Do you accept the challenge?

Estamos buscando un Representante de Ventas Internas, proactivo, motivado, excelente presentación para unirse a nuestro equipo de ventas

Estará a cargo de desarrollar nuevos negocios, comunicarse con los clientes existentes, preguntar y entender sus necesidades de negocio, debe ser un buen oyente y alcanzar los objetivos de ventas, con excelente actitud y muy responsable. Apoyará a los diferentes segmentos del mercado (Industrial, Eléctrica y Energética). Atenderá las solicitudes de los clientes y distribuidores, cotizaciones, tiempos de entrega, status de facturas, fechas de pago, entre otros. Es requisito hablar inglés intermedio.

Ofrecemos sueldo competitivo y prestaciones superiores a las de ley. Con un horario de Lunes a Viernes de 8:00 am a 5:00 pm. Interesados enviar CV a ycisneros@wecoconnectors.com